## CRDB BANK PLC

REPORT OF CONDITION OF BANK PURSUANT TO SECTION 32(3) OF THE BANKING AND FINANCIAL INSTITUTION ACT 2006

| STATEMENT OF FINANCIAL POSITION AS AT 31ST MARCH, 2017 | (Amounts in Million Shillings) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | GROUP Current Quarter 31/03/2017 | GROUP <br> Previous Quarter <br> 31/12/2016 | BANK Current <br> Quarter <br> 31/03/2017 | BANK <br> Previous <br> Quarter <br> 31/12/201 |
| A. ASSETS |  |  |  |  |
| 1. Cash | 232,813 | 228,824 | 230,563 | 225,674 |
| 2. Balances with Bank of Tanzania | 449,669 | 674,358 | 441,315 | 665,426 |
| 3 Investment in Government Securities | 686,027 | 580,787 | 632,231 | 532,138 |
| 4 Balances with Other Banks and financial institutions | 274,547 | 248,381 | 292,607 | 275,595 |
| 5 Cheques and items for clearing | 12,208 | 15,688 | 10,534 | 15,338 |
| 6 Interbranch float items |  |  | - |  |
| 7 Bills negotiated | 46 | 46 | 46 | 46 |
| 8 Customers Liabilities on acceptances |  |  |  |  |
| 9 Interbank Loans Receivables |  |  |  |  |
| 10 Investment in other securities |  |  |  |  |
| 11 Loans, Advances and Overdrafts (Net of Allowances for Probable Losses) | 3,147,899 | 3,262,343 | 3,105,738 | 3,223,419 |
| 12 Other Assets | 208,173 | 194,739 | 194,257 | 179,538 |
| 13 Equity Investments | 2,608 | 2,608 | 25,018 | 25,018 |
| 14 Underwriting accounts |  |  |  |  |
| 15 Property, Plant and Equipment | 207,860 | 207,946 | 188,402 | 190,962 |
| 16 TOTAL ASSETS | 5,221,850 | 5,415,720 | 5,120,711 | 5,333,155 |
| B. LIABILIties |  |  |  |  |
| 17 Deposits from other banks and financial institutions | 18,026 | 15,517 | 18,026 | 15,517 |
| 18 Customer deposits | 3,752,692 | 4,052,715 | 3,686,925 | 3,989,073 |
| 19 Cash letters of credit |  |  |  |  |
| 20 Special deposits | 38,095 | 41,743 | 38,095 | 41,743 |
| 21 Payment orders/transfers payable | 1,214 | 5,647 | 1,214 | 4,203 |
| 22 Bankers' cheques and drafts issued | 2,303 | 1,790 | 1,830 | 1,605 |
| 23 Accrued taxes and expenses payable | 67,541 | 24,316 | 61,236 | 23,357 |
| 24 Acceptances outstanding |  |  |  |  |
| 25 Interbranch float items |  |  | - | - |
| 26 Unearned income and other deferred charges | 34,510 | 35,504 | 25,059 | 24,991 |
| 27 Other Liabilities | 31,810 | 16,437 | 39,114 | 28,003 |
| 28 Borrowings | 531,287 | 503,865 | 524,847 | 506,385 |
| 29 TOTAL LIABILITIES | 4,477,478 | 4,697,533 | 4,396,345 | 4,634,878 |
| 30 NET ASSETS / (LIABILITIES) | 744,372 | 718,187 | 724,366 | 698,277 |
| c. SHAREHOLDERS' FUNDS |  |  |  |  |
| 31 Paid up share capital | 65,296 | 65,296 | 65,296 | 65,296 |
| 32 Share Premium | 158,314 | 158,314 | 158,314 | 158,314 |
| 33 Retained earnings | 457,659 | 343,137 | 440,170 | 331,498 |
| 34 Profit /(Loss) account | 26,303 | 74,094 | 26,188 | 68,286 |
| 35 Others capital accounts (Regulatory + Revaluation reserve+Translation) | 36,800 | 77,346 | 34,398 | 74,883 |
| 36 Minority Interest |  |  | 0 |  |
| 37 TOTAL SHAREHOLDERS' FUNDS | 744,372 | 718,187 | 724,366 | 698,277 |
| 38 Contingent Liabilities | 586,057 | 675,243 | 585,595 | 675,198 |
| 39 Non performing loans \& advances | 462,115 | 474,407 | 459,832 | 472,803 |
| 40 Allowances for probable losses | 161,735 | 135,383 | 159,661 | 134,063 |
| 41 Other non performing assets |  |  |  |  |
| D. SELECTED FINANCIAL CONDITION INDICATORS |  |  |  |  |
| (I) Shareholders Funds to Total assets | 14\% | 13\% | 14\% | 13\% |
| (ii) Non performing loans to Total gross loans | 14\% | 14\% | 14\% | 14\% |
| (iii) Gross Loans and advances to Total deposits | 87\% | 83\% | 87\% | 84\% |
| (iv) Loans and Advances to Total assets | 60\% | 60\% | 61\% | 60\% |
| (v) Earnings assets to Total assets | 79\% | 76\% | 79\% | 76\% |
| (vi) Deposits growth | -7\% | -3\% | -7\% | -3\% |
| (vii) Assets growth | -4\% | 0\% | -4\% | 0\% |


| STATEMENT OF CASH FLOWS FORTHE QUARTER ENDED 31ST MARCH,2017 | (Amounts in Million Shillings) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | GROUP Current Quarter 31/03/2017 | $\begin{gathered} \text { GROUP } \\ \text { Previous } \\ \text { Quarter } \\ 31 / 12 / 2016 \end{gathered}$ | $\begin{gathered} \text { BANK } \\ \text { Current } \\ \text { Quarter } \\ \text { 31/03/2017 } \end{gathered}$ |  |
| I: Cash flow from operating activities: |  |  |  |  |
| Net income (Loss) | 37,862 | 5,243 | 37,411 | 11,494 |
| Adjustment for: |  |  |  |  |
| - Impairment / Amortization | (37,986) | 50,528 | $(36,066)$ | 49,627 |
| - net change in loans and advances | 114,444 | 98,893 | 117,681 | 94,643 |
| - gain / loss on sale of assets |  | (43) |  | 62 |
| - net change in deposits | $(301,162)$ | 34,431 | $(303,288)$ | 44,362 |
| - net change in short term negotiable |  |  |  |  |
| - securities - net change in other liabilities | 81,107 | $(145,616)$ | 64,755 | (150,229) |
| - net change in other assets | (15,590) | 29,394 | $(9,915)$ | 32,710 |
| - tax paid | 17,960 | (216) | 17,340 | 473 |
| - others (specify) |  | - |  |  |
| Net cash provided ( used) by operating activities | $(103,365)$ | 72,615 | $(112,082)$ | 83,142 |
| II: Cash flow from investing activities:Dividend receivedPurchase of fixed assetsProceeds from sale of fixed assetsPurchase of non - dealing securitiesProceeds from sale non - dealing securitiesOthersNet cash provided (used) by investing activities |  | - |  |  |
|  |  |  |  |  |
|  | $(7,758)$ | $(28,782)$ | $(6,925)$ | $(29,920)$ |
|  |  |  |  |  |
|  | $(105,240)$ | 132,443 | $(100,093)$ | 130,290 |
|  |  |  |  |  |
|  |  | $(11,980)$ |  | $(12,031)$ |
|  | $(112,998)$ | 91,681 | (107,019) | 88,339 |
| III: Cash flow from financing activities: |  |  |  |  |
| Repayment of long term debt |  | $(35,524)$ |  | $(35,524)$ |
| Proceeds from issuance of long term debt |  | - |  |  |
| Proceeds from issuance of share capital | - | - | - | - |
| Payment of cash dividends | (256) | (354) | (256) | (354) |
| Net change in other borrowings | - | 97,553 | 0 | 97,553 |
| Others | - |  | 0 |  |
| Net cash provided (used) by financing activities | (256) | 61,675 | (256) | 61,675 |
| IV: Cash and cash equivalents: |  |  |  |  |
| Net increase ( decrease) in cash and cash equivalent | $(216,619)$ | 225,971 | $(219,356)$ | 233,156 |
| Cash and cash equivalents at the beginning of the quarter / year | 1,809,321 | 1,583,350 | 1,716,534 | 1,483,377 |
| Cash and cash equivalent at the end of the Quarter / year | 1,592,702 | 1,809,321 | 1,497,178 | 1,716,534 |

Signed by:
Dr. Charles S. Kimei
Mr. Frederick B. Nshekanabo
Mr. Izengo D. Soka

Managing Director
Director of Finance
Director of Internal Audit

We the undersigned Directors attest to the correctness of the above statements. We declare that the statements have been examined by us, and to the best of our knowledge and belief have been prepared in conformance with the instructions and are true and correct.

## Signed by:

Mr. Ally H. Laay Board Chairman
Mr. Juma A. Abdulrahman Board Member
Date:

27th April 2017

| STATEMENT OF COMPREHENSIVE INCOME FORTHE PERIOD ENDED 31ST MARCH, 2017 | (Amounts in Million Shillings) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | GROUP Current Quarter 31/03/2017 | GROUP Comparative Quarter 31/03/2016 | BANK <br> Current Quarter 31/03/2017 | BANK Comparative Quarter 31/03/2016 | GROUP <br> Cumulative current year 31/03/2017 | GROUP Comparative year 31/03/2016 | BANK Cumulative current year 31/03/2017 | BANK Comparative year 31/03/2016 |
| 1. Interest Income | 137,096 | 143,069 | 133,379 | 139,345 | 137,096 | 143,069 | 133,379 | 139,345 |
| 2. Interest expense | $(33,099)$ | $(32,273)$ | $(31,595)$ | $(30,691)$ | $(33,099)$ | $(32,273)$ | $(31,595)$ | $(30,691)$ |
| 3. Net interest income | 103,997 | 110,796 | 101,784 | 108,654 | 103,997 | 110,796 | 101,784 | 108,654 |
| 4. Bad debts written off |  |  |  |  |  |  |  |  |
| 5. Impairment Losses on Loans and Advances | $(24,678)$ | $(19,537)$ | $(23,843)$ | $(19,442)$ | $(24,678)$ | $(19,537)$ | $(23,843)$ | $(19,442)$ |
|  |  | - |  |  |  |  |  |  |
| 6. Non-Interest Income 6.1 Foreign Currency Dealings and Translation Gain / Loss) | 50,925 10,555 | 48,944 8,694 | 47,816 10,486 | 45,268 8,280 | 50,925 10,555 | 48,944 8,694 | 47,816 | 45,268 |
| 6.1 Foreign Currency Dealings and Translation Gain / (Loss) | 10,555 | 8,694 | 10,486 | 8,280 | 10,555 | 8,694 | 10,486 | 8,280 |
| 6.2 Fees and Commissions | 39,000 | 39,943 | 36,969 | 36,806 | 39,000 | 39,943 | 36,969 | 36,806 |
| 6.3 Dividend Income | - | - | - | - |  | - |  | - |
| 6.3 Other Operating Income | 1,371 | 307 | 361 | 182 | 1,371 | 307 | 361 | 182 |
| 7. Non-Interest Expense | $(92,383)$ | (81,852) | $(88,347)$ | $(80,505)$ | $(92,383)$ | $(81,852)$ | $(88,347)$ | $(80,505)$ |
| 7.1 Salaries and Benefits | $(46,660)$ | $(40,713)$ | $(41,405)$ | $(36,372)$ | $(46,660)$ | $(40,713)$ | $(41,405)$ | $(36,372)$ |
| 7.2 Fees and Commissions | $(2,184)$ | $(1,844)$ | $(7,272)$ | $(8,090)$ | $(2,184)$ | $(1,844)$ | $(7,272)$ | $(8,090)$ |
| 7.3 Other Operating Expenses | $(43,539)$ | $(39,295)$ | $(39,670)$ | $(36,043)$ | $(43,539)$ | $(39,295)$ | $(39,670)$ | $(36,043)$ |
| 8. Operating Income/(Loss) | 37,862 | 58,351 | 37,411 | 53,975 | 37,862 | 58,351 | 37,411 | 53,975 |
| 9 Income tax provision | $(11,559)$ | $(20,873)$ | $(11,223)$ | $(19,692)$ | $(11,559)$ | $(20,873)$ | $(11,223)$ | $(19,692)$ |
| 10 Net income (Loss) after income Tax | 26,303 | 37,478 | 26,188 | 34,282 | 26,303 | 37,478 | 26,188 | 34,282 |
| 11 Number of Employees | 3,188 | 2,731 | 2,834 | 2,397 | 3,188 | 2,731 | 2,834 | 2,397 |
| 12 Basic Earnings Per Share | 10 | 14 | 10 | 13 | 10 | 14 | 10 | 13 |
| 13 Diluted Earnings Per Share | 10 | 14 | 10 | 13 | 10 | 14 | 10 | 13 |
| 14 Number of Branches | 252 | 217 | 181 | 174 | 252 | 217 | 181 | 174 |
| SELECTED PERFORMANCE INDICATORS |  |  |  |  |  |  |  |  |
| (I) Return on Average Total Assets | 2.8\% | 4.7\% | 2.8\% | 4.4\% | 2.8\% | 4.7\% | 2.8\% | 4\% |
| (ii) Return on Average Shareholders' Funds | 14\% | 25\% | 15\% | 23\% | 15\% | 25\% | 15\% | 23\% |
| (iii) Non interest Expense to Gross Income | 60\% | 51\% | 59\% | 52\% | 60\% | 51\% | 59\% | 52\% |
| (iv) Net Interest Income to Average Earning Assets | 10\% | 10\% | 10\% | 10\% | 10\% | 10\% | 10\% | 10\% |

